

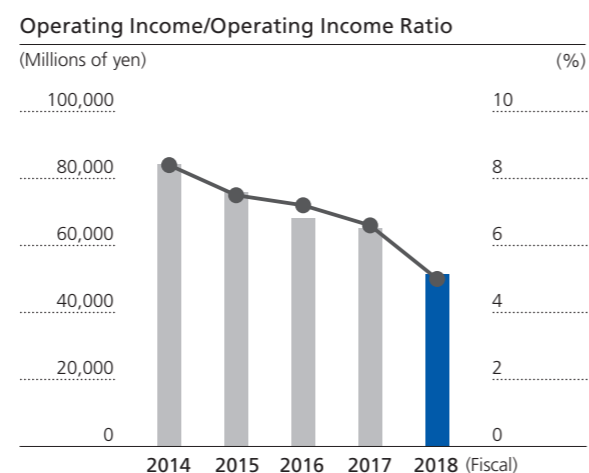
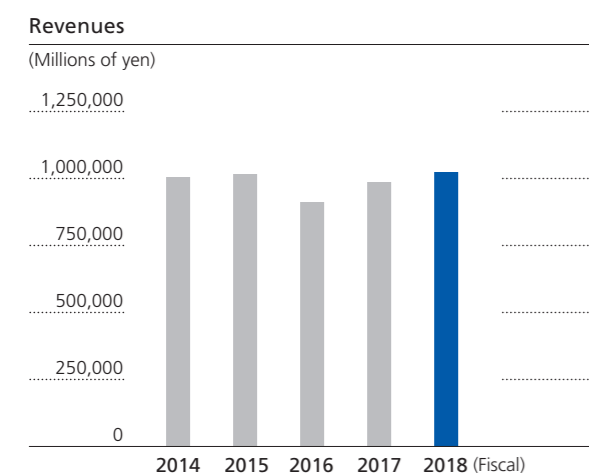
# Financial/Non-Financial Highlights

Fiscal	Millions of yen					1USD=¥110.99	1EUR=¥124.56
	2018	2017	2016	2015	2014	Thousands of U.S. dollars	Thousands of Euros
<b>For the period</b>							
<b>Operating results:</b>							
Revenues	¥ 1,023,421	¥ 988,303	¥ 910,486	¥ 1,017,584	¥ 1,004,373	\$9,220,840	€8,216,289
Cost of sales	851,029	803,607	731,153	819,433	793,517	7,667,619	6,832,282
Selling, general and administrative expenses	120,965	119,566	113,350	122,090	126,446	1,089,873	971,138
Adjusted operating income	51,427	65,130	65,983	76,061	84,410	463,348	412,869
Other income	10,667	5,401	14,070	36,416	21,303	96,108	85,637
Other expenses	19,652	24,205	11,786	12,523	21,306	177,061	157,771
Operating income	42,442	46,326	68,267	99,954	84,407	382,395	340,735
Income before income taxes	43,039	46,985	66,016	96,233	86,391	387,774	345,528
Net income attributable to owners of the parent company	31,370	42,210	50,593	69,056	70,569	282,638	251,846
<b>Cash flows:</b>							
Cash flows from operating activities	66,582	39,133	89,391	115,742	108,983	599,892	534,538
Free cash flows	(29,665)	(35,947)	53,527	83,595	(4,767)	(267,276)	(238,158)
Increase (decrease) in cash and cash equivalents	(13,814)	(84,499)	19,111	41,271	(7,443)	(124,462)	(110,902)
Capital expenditure	95,389	91,786	63,843	59,602	51,474	859,438	765,808
Depreciation and amortization	50,901	46,138	43,039	42,927	39,917	458,609	408,646
Research and development	18,604	17,749	17,971	19,121	20,903	167,619	149,358
<b>At the end of the period:</b>							
Total assets	¥1,099,252	¥1,058,832	¥1,040,390	¥1,033,311	¥1,083,450	\$9,904,063	€8,825,080
Interest-bearing debt	202,098	160,844	194,457	220,376	255,350	1,820,867	1,622,495
Equity	595,211	570,192	548,746	504,675	476,176	5,362,744	4,778,508
Number of shares outstanding (thousands of shares)	427,569	427,572	427,576	427,579	427,601	—	—

	Yen					U.S. dollars	Euros
Earnings per share*1	¥ 73.37	¥ 98.72	¥ 118.32	¥ 161.50	¥ 165.02	\$ 0.66	€ 0.59
Dividends per share	34.00	26.00	26.00	26.00	23.00	0.31	0.27
Net assets per share*2	1,375.16	1,316.08	1,254.89	1,159.70	1,090.64	12.39	11.04

\*1 Basic earnings per share  
\*2 Equity per share attributable to owners of the parent company

Reference information:	Millions of yen					Thousands of U.S. dollars	Thousands of Euros
	2018	2017	2016	2015	2014	2018	2018
Total market value of stocks	¥549,855	¥537,886	¥667,874	¥496,420	¥788,924	\$4,954,094	€4,414,378
Enterprise value (EV)	710,855	643,818	722,920	596,496	965,245	6,404,675	5,706,928
EBITDA	96,116	94,864	111,299	141,644	128,212	865,988	771,644
EBITDA margin (%)	9.4	9.6	12.2	13.9	12.8	—	—
EV/EBITDA ratio (times)	7.40	6.79	6.50	4.21	7.53	—	—



Note: Adjusted operating income is provided.

Fiscal	2018	2017	2016	2015	2014
<b>Key financial indicators:</b>					
Operating income ratio (%)	4.1	4.7	7.5	9.8	8.4
Operating cash flow margin (%)	6.5	4.0	9.8	11.4	10.9
ROS (%)	3.1	4.3	5.6	6.8	7.0
ROA (%)	4.0	4.5	6.4	9.1	8.9
ROIC (%)	4.1	5.8	7.0	9.6	11.1
ROE (%)	5.5	7.7	9.8	14.4	16.8
Total assets turnover (times)	0.93	0.93	0.88	0.98	0.93
Ratio of equity attributable to owners of the parent company (%)	53.5	53.1	51.6	48.0	43.0
D/E ratio (times)	0.34	0.29	0.36	0.44	0.55
Ratio of operating cash flow to debt (times)	3.04	4.11	2.18	1.90	2.34

Fiscal	2018	2017	2016	2015	2014
<b>Non-financial information:</b>					
Revenue of key environmentally conscious products (million yen)	213,980	204,236	189,573	156,213	—
Sales ratio of key environmentally conscious products (%)	20.9	20.7	20.8	15.0	—
Energy consumption converted into crude oil (kl/year)	1,109,813	1,121,565	1,077,309	1,091,936	705,808
Revenue energy consumption ratio per production unit (kl/million yen)	1.08	1.14	1.18	1.07	0.78
CO <sub>2</sub> emissions (thousands of tons of CO <sub>2</sub> /year)	2,630	2,778	2,672	2,771	1,672
Revenue CO <sub>2</sub> emissions per production unit (thousands of tons of CO <sub>2</sub> /million yen)	0.0026	0.0028	0.0029	0.0027	0.0018
Number of employees	30,304	30,390	28,754	29,157	30,278

Notes: 1. The Company has adopted the International Financial Reporting Standards (IFRS) for the Consolidated Financial Statements in the Annual Securities Report since the fiscal year ended March 31, 2015.  
2. The translation of Japanese yen amounts into U.S. dollars and euros for the year ended March 31, 2019, has been made at the rates of ¥110.99=\$1 and ¥124.56=€1, the exchange rates as of March 31, 2019.  
3. Diluted earnings per share is not provided as Hitachi Metals, Ltd. had no dilutive common stock outstanding.  
4. Interest-bearing debt represents the total of short-term debt, long-term debt and corporate bonds.  
5. Earnings per share is calculated by dividing net income attributable to owners of the parent company (net income) by the average number of shares issued during the term, and equity per share attributable to owners of the parent company is calculated by dividing equity, which is total equity minus non-controlling interests/minority interests, by the number of shares outstanding at the end of the period.  
6. Enterprise value (EV) represents the sum of total market value of stocks and net interest-bearing debt.  
7. Earnings before interest, taxes, depreciation and amortization (EBITDA) refers to income before income taxes before deducting interest charges, depreciation and amortization.  
8. EBITDA margin refers to EBITDA divided by revenues.  
9. Return on sales (ROS) refers to net income attributable to shareholders of the parent company divided by revenues.  
10. Return on assets (ROA) is computed as the income before income taxes divided by the average total assets (the average of the beginning and ending balance of the year).  
11. Return on invested capital (ROIC) is computed as the net income attributable to owners of the parent company divided by the sum of the average total interest-bearing debt (the average of the beginning and ending balance of the year) and the average total equity attributable to owners of the parent company (the average of the beginning and ending balance of the year).  
12. Return on equity (ROE) is computed as the net income attributable to owners of the parent company divided by the average total equity excluding non-controlling interests/minority interests (the average of the beginning and ending balance of the year).  
13. In Japan, the power company CO<sub>2</sub> emissions coefficient is based on the "power supplier emissions coefficient" announced by the Ministry of the Environment; outside Japan, it is based on the 2008 IEA "country-specific conversion coefficient."

