

Performance

Highlights of fiscal 2017

Revenues

¥988.3 billion

ROE*²

7.7%

EBIT

¥48.9 billion

Adjusted operating income*¹

¥65.1 billion

ROA*³

4.5%

R&D expenses

¥17.7 billion

Adjusted operating margin

6.6%

Overseas sales ratio

56%

Number of employees

30,390

*1 Adjusted operating income = Revenues – Cost of sales – Selling, general and administrative expenses

*2 ROE (return on equity) = Net income attributable to owners of the parent company ÷ Equity attributable to owners of the parent company (the average of the beginning and ending balances of the year) x 100

*3 ROA (return on assets) = Income before income taxes ÷ Total assets (the average of the beginning and ending balances of the year) x 100

Scope of operations by region in fiscal 2017

Europe

Revenues **¥51.4 billion**

Number of employees **212**

North America

Revenues **¥294.8 billion**

Number of employees **7,765**

Japan

Revenues **¥431.5 billion**

Number of employees **13,054**

China

Revenues **¥75.3 billion**

Number of employees **3,055**

Other Asia

Revenues **¥122.7 billion**

Number of employees **6,304**