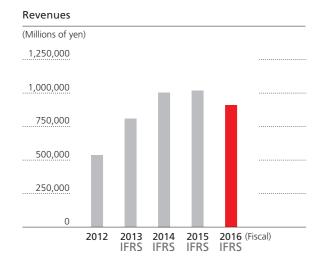
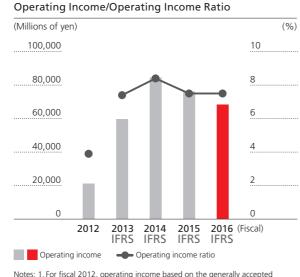
## Financial/Non-Financial Highlights

|   |            |            |                 |          | 1030=    | F112.19 1                 | EUK=#119.79           |
|---|------------|------------|-----------------|----------|----------|---------------------------|-----------------------|
|   |            |            | Millions of yen |          |          | Thousands of U.S. dollars | Thousands of<br>Euros |
| Fiscal  | 2016       | 2015       | 2014            | 2013     | 2012     | 2016<br>IFRS              |                       |
|   | IFRS       | IFRS       | IFRS            | IFRS     | J-GAAP   |                           |                       |
| For the period  |            |            |                 |          |          |                           |                       |
| Operating results:                                      |            |            |                 |          |          |                           |                       |
| Revenues  | ¥910,486   | ¥1,017,584 | ¥1,004,373      | ¥807,794 | ¥535,779 | \$8,115,572               | €7,600,685            |
| Cost of sales   | 731,153    | 819,433    | 793,517         | 637,081  | 440,684  | 6,517,096                 | 6,103,623             |
| Selling, general and administrative expenses            | 113,350    | 122,090    | 126,446         | 106,851  | 74,016   | 1,010,340                 | 946,239               |
| Adjusted operating income                               | 65,983     | 76,061     | 84,410          |          |          | 588,137                   | 550,822               |
| Other income  | 14,070     | 36,416     | 21,303          | 5,844    | _        | 125,412                   | 117,456               |
| Other expenses  | 11,786     | 12,523     | 21,306          | 16,278   | _        | 105,054                   | 98,389                |
| Operating income  | 68,267     | 99,954     | 84,407          | 53,428   | 21,079   | 608,495                   | 569,889               |
| Income before income taxes                              | 66,016     | 96,233     | 86,391          | 55,820   | 17,230   | 588,430                   | 551,098               |
| Net income attributable to owners of the parent company | 50,593     | 69,056     | 70,569          | 48,133   | 12,955   | 450,958                   | 422,347               |
| Cash flows:   |            |            |                 |          |          |                           |                       |
| Cash flows from operating activities                    | 89,391     | 115,742    | 108,983         | 99,171   | 62,975   | 796,782                   | 746,231               |
| Free cash flows   | 53,527     | 83,595     | (4,767)         | 89,339   | 34,257   | 477,110                   | 446,840               |
| Increase (decrease) in cash and cash equivalents        | 19,111     | 41,271     | (7,443)         | 61,765   | 6,136    | 170,345                   | 159,538               |
| Capital expenditure                                     | 63,843     | 59,602     | 51,474          | 31,987   | 26,688   | 569,061                   | 532,958               |
| Depreciation and amortization                           | 43,039     | 42,927     | 39,917          | 33,762   | 24,219   | 383,626                   | 359,287               |
| Research and development                                | 17,971     | 19,121     | 20,903          | 16,814   | 11,076   | 160,184                   | 150,021               |
| At the end of the period:                               |            |            |                 |          |          |                           |                       |
| Total assets  | ¥1,040,390 | ¥1,033,311 | ¥1,083,450      | ¥848,772 | ¥541,286 | \$9,273,465               | €8,685,116            |
| Interest-bearing debt                                   | 194,457    | 220,376    | 255,350         | 177,195  | 145,935  | 1,733,283                 | 1,623,316             |
| Equity (net assets)                                     | 548,746    | 504,675    | 476,176         | 382,840  | 259,865  | 4,891,220                 | 4,580,900             |
| Number of shares outstanding (thousands of shares)      | 427,577    | 427,579    | 427,601         | 427,657  | 365,420  | _                         | _                     |
| Earnings per share (yen)*1                              | ¥ 118.32   | ¥ 161.50   | ¥ 165.02        | ¥ 116.79 | ¥ 36.20  | \$ 1.05                   | € 0.99                |
| Dividends per share (yen)                               | 26.00      | 26.00      | 23.00           | 17.00    | 14.00    | 0.23                      | 0.22                  |
| Net assets per share (yen)*2                            | 1,254.89   | 1,159.70   | 1,090.64        | 870.36   | 684.96   | 11.19                     | 10.48                 |

\*1 Basic earnings per share \*2 Equity per share attributable to owners of the parent company

|                              |           |          | Millions of yen |          |          | U.S. dollars | Euros      |
|------------------------------|-----------|----------|-----------------|----------|----------|--------------|------------|
|                              | 2016      | 2015     | 2014            | 2013     | 2012     | 2016<br>IFRS |            |
|                              | IFRS      | IFRS     | IFRS            | IFRS     | J-GAAP   |              |            |
| Reference information:       |           |          |                 |          |          |              |            |
| Total market value of stocks | ¥ 667,874 | ¥496,420 | ¥788,924        | ¥628,228 | ¥321,935 | \$5,953,065  | €5,575,377 |
| Enterprise value (EV)        | 722,920   | 596,496  | 965,245         | 712,512  | 433,768  | 6,443,715    | 6,034,898  |
| EBITDA                       | 111,299   | 141,644  | 128,436         | 90,968   | 42,818   | 992,058      | 929,118    |
| EBITDA margin (%)            | 12.2      | 13.9     | 12.8            | 11.3     | 8.0      | _            | _          |
| EV/EBITDA ratio (times)      | 6.50      | 4.21     | 7.52            | 7.83     | 10.13    | _            | _          |





1USD=¥112.19 1EUR=¥119.79

Notes: 1. For fiscal 2012, operating income based on the generally accepted accounting principles in Japan is provided.

2. For fiscal 2013 through 2016, adjusted operating income is provided.

| Fiscal  | 2016 | 2015 | 2014 | 2013 | 2012   |
|---|------|------|------|------|--------|
|   | IFRS | IFRS | IFRS | IFRS | J-GAAP |
| Key financial indicators:                                     |      |      |      |      |        |
| Operating income ratio (%)                                    | 7.5  | 9.8  | 8.4  | 6.6  | 3.9    |
| Operating cash flow margin (%)                                | 9.8  | 11.4 | 10.9 | 12.3 | 11.8   |
| ROS (%)   | 5.6  | 6.8  | 7.0  | 6.0  | 2.4    |
| ROA (%)   | 6.4  | 9.1  | 8.9  | 8.0  | 3.1    |
| ROIC (%)  | 6.5  | 8.3  | 8.0  | 6.8  | 3.2    |
| ROE (%)   | 9.8  | 14.4 | 16.8 | 15.6 | 5.5    |
| Total assets turnover (times)                                 | 0.88 | 0.98 | 0.93 | 0.95 | 0.99   |
| Equity attributable to owners of the parent company ratio (%) | 51.6 | 48.0 | 43.0 | 43.9 | 46.2   |
| D/E ratio (times)   | 0.36 | 0.44 | 0.55 | 0.48 | 0.58   |
| Ratio of operating cash flow to debt (times)                  | 2.18 | 1.90 | 2.34 | 1.79 | 2.32   |

| Fiscal  | 2016      | 2015      | 2014    | 2013    | 2012    |
|---|-----------|-----------|---------|---------|---------|
| Non-financial information:  |           |           |         |         |         |
| Sales of key environmentally conscious products (million yen)   | 189,573   | 156,213   | _       | _       | _       |
| Sales ratio of key environmentally conscious products (%)   | 20.8      | 15.0      | _       | _       | _       |
| Energy consumption converted into crude oil (kl/year)   | 1,077,309 | 1,091,936 | 705,808 | 707,640 | 588,834 |
| Net sales energy consumption ratio per production unit (kl/million yen)                                     | 1.18      | 1.07      | 0.78    | 0.79    | 1.10    |
| CO <sub>2</sub> emissions (thousands of tons of CO <sub>2</sub> /year)                                      | 2,672     | 2,771     | 1,672   | 1,572   | 1,245   |
| Net sales CO <sub>2</sub> emissions per production unit (thousands of tons of CO <sub>2</sub> /million yen) | 0.0029    | 0.0027    | 0.0018  | 0.0018  | 0.0023  |
| Number of employees   | 28,754    | 29,157    | 30,278  | 26,850  | 17,308  |

The Company has adopted the International Financial Reporting Standards (IFRS) for the Consolidated Financial Statements in the Annual Securities Report since the fiscal year ended March 31, 2015. Accordingly, the amounts stated on pages 66 and 67 of this report were accounted for and presented in accordance with the generally accepted accounting principles in Japan for fiscal 2012, and in accordance with IFRS for fiscal 2013 through 2016.
 The translation of Japanese yen amounts into U.S. dollars and euros for the year ended March 31, 2017, has been made at the rates of ¥112.19=\$1 and ¥119.79=€1, the approximate exchange rates as of March 31, 2017.
 Diluted earnings per share is not provided as Hitachi Metals, Ltd. had no dilutive common stock outstanding.
 Interest-bearing debt represents the total of short-term debt, long-term debt and corporate bonds.
 Earnings per share is calculated by dividing net income attributable to owners of the parent company (net income) by the average number of shares issued during the term, and equity per share attributable to owners of the parent company is calculated by dividing equity, which is total equity minus non-controlling interests/minority interests, by the number of shares outstanding at the end of the period.

- the number of shares outstanding at the end of the period.

  6. Enterprise value (EV) represents the sum of total market value of stocks and net interest-bearing debt.
- 7. Earnings before interest, taxes, depreciation and amortization (EBITDA) refers to income before income taxes before deducting interest charges, depreciation and amortization.

  8. EBITDA margin refers to EBITDA divided by revenues.

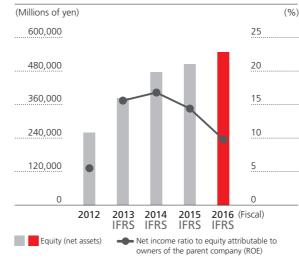
- Seturn on sales (ROS) refers to net income attributable to shareholders of the parent company divided by revenues.
   Return on assets (ROA) is computed as the income before income taxes divided by the average total assets (the average of the beginning and ending balance of the year).
   Return on invested capital (ROIC) is computed as the net operating income after tax divided by the sum of the average total equity attributable to owners of the parent company, the average total other comprehensive income and the average total interest-bearing debt (the average of the beginning and ending balance of the year).

- company, the average total other comprehensive income and the average total interest-bearing debt (the average of the beginning and ending balance of the year).

  12. Return on equity (ROE) is computed as the net income attributable to owners of the parent company divided by the average total equity excluding non-controlling interests/ minority interests (the average of the beginning and ending balance of the year).

  13. In Japan, the power company CO<sub>2</sub> emissions coefficient is based on the "power supplier emissions coefficient" announced by the Ministry of the Environment; outside Japan, it is based on the 2008 IEA "country-specific conversion coefficient."

## Equity (Net Assets)/Net Income Ratio to Equity Attributable to Owners of the Parent Company (ROE)



## Capital Expenditure/ Research and Development Expenses

