## **Corporate Governance**



Under the Fiscal Year 2018 Medium-term Management Plan, started in fiscal 2016, we aim to become the world's leading high-performance materials company and achieve long-term, sustainable development by pursuing both a stronger business base and our growth strategies. During fiscal 2016, the first year of the plan, we steadily carried out an action plan, including "continuous portfolio remodeling" and "organic growth," to lay the foundation for growth.

Meanwhile, I would like to inform you that Akitoshi Hiraki assumed the position of President and Chief Executive Officer of the Company in April 2017. With the change of President and Chief Executive Officer and our other executives, we will make further changes and meet challenges, enabling Hitachi Metals to make even greater advances as a high-performance materials company. With his deep knowledge of technological trends, Mr. Hiraki has made achievements in crossorganizational activities as CTO, including innovations in monozukuri and R&D. He also has experience as a corporate manager, having served as a president of internal companies and of a Group Company, which makes him the best person to consolidate the collective capabilities of the companies and carry out the Fiscal Year 2018 Medium-term Management Plan. The Board of Directors therefore appointed him President and Chief Executive Officer.

Recognizing corporate governance as one of our important

management issues, we formulated and released our Corporate Governance Guidelines in December 2015. In accordance with those guidelines, we will continue to disclose high-quality information to all of our stakeholders in a timely manner and reflect in our corporate activities the objective evaluations and perspectives regarding our management that we receive through constructive dialogue, to achieve sustainable growth and increase our corporate value.

An analysis of the effectiveness of the Board of Directors conducted in May and June 2017 determined that the Board of Directors has open and vigorous discussions to ensure its effectiveness, that Directors have more opportunities to acquire the information necessary to fulfill their roles, and that discussions regarding business supervision are actively carried out. The Board of Directors currently comprises eight members, of which three are Outside Directors (including one woman). We are committed to making even greater use of the broad knowledge and diverse perspectives of Independent Outside Directors to enhance our corporate governance system with a view toward increasing the transparency and independence of management. We will deepen our collaboration with both Inside and Outside Directors, while striving to achieve sustainable growth and increase corporate value through vigorous discussions with our executives.

## **Basic Views on Corporate Governance**

The underlying basis for corporate governance at the Company is to ensure transparent, sound, and efficient management, meet the needs of our stakeholders, and increase corporate value. We believe increasing corporate value to be one of our most important management challenges. Accordingly, it is imperative that we create an organizational structure in which management oversight and business operations function effectively and in balance. We also believe that timely, highquality information disclosure contributes to the improvement of corporate governance. In pursuit of this philosophy, we go

beyond simple financial disclosure, regularly publishing the details of individual business segments and medium-term management plans. We acknowledge that compliance is the linchpin of corporate governance. Consequently, our corporate activities go beyond mere compliance with laws and internal regulations: they are also based on laws and corporate ethics, and recognize our role as a member of society.

The Company established the Code of Conduct for actions that describe the above details as specific standards of conduct for Company executives and employees.

## Overview of the Governance Structure

Organization System		
A Company with a Nominating Committee, etc.		
Directors		
Number of Directors stipulated in the Articles of Incorporation	10	
Term of office of Directors stipulated in the Articles of Incorporation	One year	
Chairperson of the Board	Chairperson (except when concurrently serving as President)	
Number of Directors	Eight	
Outside Directors		
Number of Outside Directors	Three	
Number of Outside Directors designated as Independent Directors	Three	
Committees		
Composition of Committees	The Nominating Committee, Compensation Committee, and Audit Committee	
Number of Committee members	Four members on the Nominating Committee, five members on both the Compensation Committee and Audit Committee	
Executive Officers		
Number of Executive Officers	13	
Independent Directors		
Number of Independent Directors	Three	

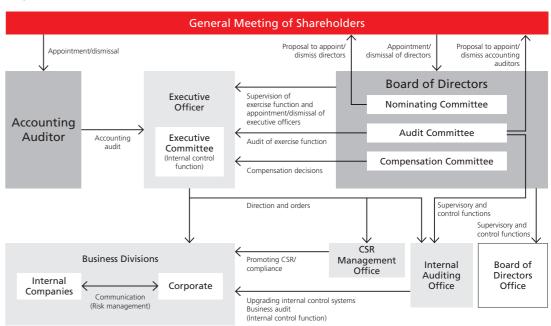
### Measures aimed at the enhancement of corporate governance

- Transition to a "company with a committee, etc.," as defined in the Commercial Code (June 2003)
- Increase in the number of Outside Directors serving as Independent Directors from two to three (June 2016)



## Corporate Control System, etc., of the Company

### **Corporate Governance Structure**



### Membership composition of each committee and affiliations of chairpersons

Position	Name	Nominating Committee	Audit Committee	Compensation Committee
Chairperson of the Board	Hideaki Takahashi	O		0
Outside Director	Masaru Igarashi	0	0	0
Outside Director	Toshiko Oka	0	0	0
Outside Director	Takashi Shimada	0	0	0
Director	Junichi Kamata		0	
Director	Toyoaki Nakamura			
Director	Toshitake Hasunuma		O	
Director	Akitoshi Hiraki			0

Note: O Chairperson O Committee member

The Company has adopted the system of a company with a nominating committee, etc. Under this system, the Company elects eight Directors (one of whom is a woman) including three Outside Directors, and has established the Nominating Committee, Audit Committee, and Compensation Committee, in accordance with the provisions of the Companies Act. The Nominating Committee comprises four members (three of whom are Outside Directors). The Audit Committee and Compensation Committee each comprise five members (three of whom are Outside Directors). Each committee member is appointed by resolution of the Board of Directors.

The Nominating Committee is the body with the authority to determine the contents of proposals for the General Meeting of Shareholders regarding the appointment and

dismissal of Directors.

The Audit Committee audits the execution of duties by Directors and Executive Officers, and also has the authority to determine the content of proposals for the General Meeting of Shareholders regarding the appointment and dismissal of the Accounting Auditor.

The Compensation Committee has the authority to formulate policies to determine the content of compensation for Directors and Executive Officers, as well as the content of individual compensation based on policies.

In addition, the Board of Directors Office has been established to assist the Board of Directors and the committees in executing their duties, at which persons in charge of the Board of Directors and committees have been placed.

## The Audit Committee as an Audit Organization

The Audit Committee is composed of five committee members. It is in charge of auditing violations of laws and regulations or the Articles of Incorporation by Directors or Executive Officers, the appropriateness of management's judgments, the adequacy of internal control systems, and auditing accounting. A person in charge of the Audit Committee at the Board of Directors Office assists the Audit Committee in the execution of its duties. To ensure his/her independence from Executive Officers, the person in charge of the Audit Committee shall not concurrently serve in

any position at any other business operating division. The Audit Committee formulates annual audit implementation plans and auditing policies, and performs audits based on said plans and policies by hearing reports on important items and having Audit Committee members visit each office, etc., and each Group Company to conduct audits as regular audits. In addition, special audits are conducted when any likelihood exists of violations of laws and regulations or the Articles of Incorporation by Directors or Executive Officers.

## Accounting Auditors

The certified public accountants named in the table below conducted accounting audits for the Company. Under the direction of said certified public accountants, as necessary, certified public accountants, certified public accountant

assistants, and other personnel from Ernst & Young ShinNihon LLC assisted with the execution of accounting audit duties. Twelve certified public accountants and 33 other personnel assisted with the Company's accounting audit duties.

Name of certified public accountant, etc.	Auditing firm of certified public accountant
Takashi Ouchida, Engagement partner	Ernst & Young ShinNihon LLC
Seiji Kuzunuki, Engagement partner	Ernst & Young ShinNihon LLC

Note: All members have conducted audits for seven or fewer consecutive years. Accordingly, the years are not listed.

## Matters Relating to Directors and Executive Officers

## Functions and Roles of Directors

The items to be resolved by the Board of Directors are defined by the Board of Directors Rules. They consist of items that are solely to be decided by the Board of Directors under the Companies Act (decisions regarding basic management policies, basic policies related to the maintenance of internal control systems and other policies, appointment and dismissal of Executive Officers, appointment and dismissal of the

Representative Executive Officer, etc.), as well as items concerning dividends from surplus, issuance of new shares and subscription rights to shares, the acquisition, loan, and disposal of assets in excess of a specified amount, debt guarantees, reorganization, etc. Decisions on items other than those mentioned above have been delegated to the President and Chief Executive Officer.

## Outside Directors' Functions, Roles, and Their Relationship with the Company

Outside Directors act as members of the Board of Directors and members of the Nominating Committee, Audit Committee, and Compensation Committee. They possess extensive experience and advanced knowledge, are well versed in the general norms of society, and use their broad perspectives to contribute to the enhancement of decision-making and auditing functions, and efficiency of the Company's management.

The Company considers each Outside Director to be fully independent from the Company, and has registered all of these Directors with the Tokyo Stock Exchange as Independent Directors.

The Company has business dealings with a company for

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which Outside Director Masaru Igarashi formerly worked. However, the scale of the business is extremely small, and has been deemed to present no risk of impacting his independence under the standards of the Criteria for Independence of Outside Directors set forth in the Company's Corporate Governance Guidelines.

There are no items of note regarding Outside Directors Toshiko Oka and Takashi Shimada.

With respect to relationships between each Outside Director and the Company, the independence of each Outside Director is judged according to the Criteria for Independence of Outside Directors, mentioned below.

The Criteria for Independence of Outside Directors are provided in Article 15. Criteria for Independence of Outside Directors of the Corporate Governance Guidelines of Hitachi Metals, Ltd. The guidelines are posted on our corporate website (http://www. hitachi-metals.co.jp/e/ir/ir-csr.html).

## Career and Meeting Attendance of Directors (as of June 27, 2017)

Note: Information regarding attendance at meetings held between June 2016 and May 2017 is provided.



Chairperson of the Board Attendance at meetings during fiscal 2016 Board of Directors: 5 out of 15 meetings Nominating Committe 2 out of 2 meetings Compensation Committee 4 out of 4 meetings

Reasons for appointment him as a Director

## Masaru Igarashi Outside Director Attendance at meetings during fiscal 2016 Board of Directors:

15 out of 15 meetings Nominating Committe 2 out of 2 meetings Audit Committee 16 out of 16 meetings Compensation Committee 4 out of 4 meetings

Reasons for appointment

position)

Apr	1986	Joined Tohmat
Jul	2000	Joined Asahi A
Jul	2002	Joined Deloitte
Sep	2002	Principal of De
Apr	2005	President and
Jun	2008	Outside Direct
Jun	2014	Outside Audit
Jun	2015	Outside Audit
Apr	2016	Partner of Pw0
Jun	2016	CEO of Oka &
		Outside Direct
		Outside Direct

## Reasons for appointment

appointed her as an Outside Director.

Apr	1976	Joined The Bos
Oct	1987	Vice President
Jan	1994	Vice President
Nov	1996	President of W
Jul	1998	Vice President
Oct	2005	Vice President
		Vice President
May	2008	President of M

	Vice Presiden
May 2008	President of I
	President of I
May 2015	President of O

Reasons for appointment



# Takashi Shimada Outside Director

4 out of 4 meetings

Toshiko Oka

Outside Director

Attendance at meetings during iscal 2016 Board of Directors: 15 out of 15 meetings Nominating Commit 2 out of 2 meetings Audit Committee 16 out of 16 meetings Compensation Committee

Apr 1978 Joined Hitachi, Itd.

- Apr 2005 President and Representative Director of Hitachi Building System Co., Ltd.
- Apr 2007 Vice President and Executive Officer of Hitachi, Ltd.
- Apr 2011 Representative Executive Officer, President and Chief Executive Officer of Hitachi Cable, Ltd. Jun 2011 Representative Executive Officer, President and Chief Executive Officer, Director of Hitachi Cable, Ltd.
- Jun 2013 Director of Hitachi Metals, Ltd.
- Jul 2013 Representative Executive Officer and Executive Vice President, Director of Hitachi Metals, Ltd. Apr 2014 Representative Executive Officer, President and Chief Executive Officer, Director of Hitachi Metals, Ltd. Apr 2017 Chairperson of the Board of Hitachi Metals, Ltd. (current position)

- The Company determined that Mr. Hideaki Takahashi will contribute to the strengthening of the decision-making and supervisory functions of the Board of Directors and enhancing its effectiveness as a Board member, by reflecting his abundant experience and in-depth knowledge obtained as a corporate manager at Hitachi, Ltd., as a president of Hitachi Group companies, and as the President of the Company; therefore, the Company appointed
- Apr 1973 Joined Bridgestone Tire Co., Ltd. (current name: Bridgestone Corporation)
- Sep 1981 Visiting Assistant Professor at the University of Utah
- Aug 1982 Joined Suzuki Motor Co., Ltd. (current name: Suzuki Motor Corporation)
- Apr 2003 General Manager, Automobile Engineering Administration Division II of Suzuki Motor Corporation Jun 2003 Director of Suzuki Motor Corporatio
- Dec 2008 Director of Asanuma Giken Co. Ltd.
- Feb 2009 Corporate Advisor of KPIT Cummins Infosystems Ltd. (current name: KPIT Technologies Ltd.) (current
- Jul 2010 Representative of Global Dynamics Research Lab (current position) Oct 2010 Director of KPIT Infosystems Inc. (current position)
- Jun 2016 Outside Director of Hitachi Metals, Ltd. (current position)

- The Company determined that Mr. Masaru Igarashi will contribute to the management of the Company as well as the strengthening of the decision-making and monitoring functions of the Board of Directors and enhancing their effectiveness, by reflecting his abundant experience and in-depth knowledge obtained as a corporate manager of an international manufacturing company in the automotive industry from a more objective standpoint as Independent Director; therefore, the Company appointed him as an Outside Director.
  - atsu Touche Ross Consulting (current name: ABeam Consulting Ltd.)
  - Arthur Andersen Ltd.
  - e Tohmatsu Consulting Co., Ltd. (current name: ABeam Consulting Ltd.)
  - eloitte Tohmatsu Consulting Co., Ltd. Representative Director of ABeam M&A Consulting Ltd.
  - tor of Netyear Group Corporation
  - & Supervisory Board Member of Astellas Pharma Inc. (current position)
  - & Supervisory Board Member of HAPPINET CORPORATION (current position)
  - Advisory LLC
  - Company Ltd. (current position)
  - tor of Hitachi Metals, Ltd. (current position)
  - tor of Mitsubishi Corporation (current position)

- The Company determined that Ms. Toshiko Oka will contribute to the management of the Company as well as the strengthening of the decision-making and monitoring functions of the Board of Directors and enhancing their effectiveness, by reflecting her abundant experience and in-depth knowledge obtained as a corporate manager of major consulting firms from a more objective standpoint as Independent Director; therefore, the Company
  - ston Consulting Group
  - of The Boston Consulting Group t of Hilti Japan

  - Valt Disney Television International Japan of A.T. Kearney
  - t of Medtronic, Inc. (current name: Medtronic plc)
  - t of Medtronic Japan Co., Ltd.
  - Medtronic Japan Co., Ltd.
  - Medtronic Sofamor Danek Co. Ltd.
  - Covidien Japan Inc.
  - President of Nippon Covidien Inc
- Jun 2015 Outside Director of Hitachi Metals, Ltd. (current position)
- Jun 2017 Senior Advisor of Medtronic Japan Co., Ltd. (current position)

The Company determined that Mr. Takashi Shimada will contribute to the management of the Company as well as the strengthening of the decision-making and monitoring functions of the Board of Directors and enhancing their effectiveness, by reflecting his abundant experience and in-depth knowledge gained as a corporate manager at international companies in the medical device industry and other fields from a more objective standpoint as Independent Director; therefore, the Company appointed him as an Outside Director



### Junichi Kamata

Director Attendance at meetings during fiscal 2016 Board of Directors 15 out of 15 meetings Audit Committee: 16 out of 16 meetings

## Toyoaki Nakamura

Director Attendance at meetings during fiscal 2016 Board of Directors:

15 out of 15 meetings Audit Committee

Director

iscal 2016

Board of Directors

15 out of 15 meetings

Attendance at meetings during

15 out of 15 meetings

## Apr. 1978 Joined Hitachi Metals 1td

- Jan 2005 General Manager of Human Resources & General Administration Dept. of Corporate Business Center of Hitachi Metals, Ltd.
- Apr 2008 Managing Officer, General Manager of Corporate Management Planning Office of Hitachi Metals, Ltd. Apr 2011 Managing Officer, President of Piping Components Company of Hitachi Metals, Ltd.
- 2012 Managing Officer, General Manager of Piping Components Division of Hitachi Metals, Ltd.
- Apr 2014 Vice President and Managing Officer of Hitachi Metals, Ltd. President & CEO of Hitachi Metals America, Ltd.
- Apr 2015 Vice President and Managing Officer, Assistant to President of Hitachi Metals, Ltd. Jun 2015 Director of Hitachi Metals, Ltd. (current position)

### Reasons for appointment

The Company determined that Mr. Junichi Kamata will contribute to the strengthening of the decision-making and monitoring functions of the Board of Directors and enhancing their effectiveness as a Board member, by reflecting his conversance and in-depth knowledge obtained through his experience in the human resources, financing, and corporate management planning of the Company as well as the experience as a head of business divisions and president of U.S. subsidiaries; therefore, the Company appointed him as a Director.

### Apr 1975 Joined Hitachi, Ltd.

- Jan 2006 General Manager of Finance Department I of Hitachi, Ltd.
- Apr 2007 Representative Executive Officer, Senior Vice President and Executive Officer of Hitachi, Ltd.
- Jun 2007 Representative Executive Officer, Senior Vice President and Executive Officer, and Director of Hitachi, Ltd
- Jun 2009 Representative Executive Officer, Senior Vice President and Executive Officer of Hitachi, Ltd.
- Jun 2010 Outside Director of Hitachi Metals, Ltd. (resigned in June 2012)
- Jun 2011 Director of Hitachi High-Technologies Corporation (Outside Director until June 2016) (current position) Apr 2012 Representative Executive Officer, Executive Vice President and Executive Officer of Hitachi, Ltd.
- Jun 2012 Outside Audit & Supervisory Board Member of Sompo Japan Insurance Inc. (current name: Sompo Japan Nipponkoa Insurance Inc.)
- Apr 2013 Director of Hitachi Consumer Electronics Co., Ltd.
- Director of Hitachi Appliances, Inc.
- May 2013 Director of Hitachi Consumer Marketing, Inc.
- Jun 2015 Director of Hitachi Metals, Ltd. (Outside Director until June 2016) (current position) Dec 2015 Board Director, Chairperson of Hitachi Metals, Ltd.
- Apr 2016 Associate of Hitachi, Ltd.
  - Jun 2016 Director of Hitachi, Ltd. (current position), Chairperson of the Board of Hitachi Metals, Ltd.

### Reasons for appointment

The Company determined that Mr. Toyoaki Nakamura will contribute to the management of the Company as well as the strengthening of the decision-making and monitoring functions of the Board of Directors and enhancement of their effectiveness, by reflecting his abundant experience and in-depth knowledge obtained as a corporate manager at Hitachi, Ltd. and its group companies, and working to build closer ties with other Hitachi Group companies; therefore, the Company appointed him as a Directo



### Apr 1977 Joined Hitachi, Ltd.

- Apr 2004 General Manager of Finance Division of Information & Telecommunication Group of Hitachi, Ltd.
- Jul 2006 Executive Audit Manager of Internal Auditing Office of Hitachi, Ltd.
- Apr 2010 General Manager of Internal Auditing Office of Hitachi, Ltd.
- Apr 2016 Corporate Chief Manager of Internal Auditing Office of Hitachi, Ltd. Jun 2016 Director of Hitachi Metals, Ltd. (current position

The Company determined that Mr. Toshitake Hasunuma will contribute to the strengthening of the decision-making and monitoring functions of the Board of Directors and enhancing their effectiveness as a Board member, by reflecting his conversance and in-depth knowledge obtained through his experience in the finance operations of Hitachi Ltd. over the years as well as the experience as a head of the Internal Auditing Office; therefore, the Company appointed him as a Director

### Apr 1985 Joined Hitachi Metals, Ltd. Akitoshi Hiraki

- Jun 2008 President and Director of Hitachi Setsubi Engineering Co., Ltd.
- Apr 2010 Managing Officer, President of Specialty Steel Company, Deputy General Manager of Corporate Export Regulation Office of Hitachi Metals, Ltd.
- Apr 2012 Vice President and Managing Officer, President of High-Grade Metals Company, General Manager of Specialty Steel Division, and Deputy General Manager of Corporate Export Regulation Office of Hitachi Metals, Ltd.
- Apr 2015 Vice President and Representative Executive Officer, President of High-Grade Metals Company, and Deputy General Manager of Corporate Export Regulation Office of Hitachi Metals, Ltd.
- Jun 2015 Vice President and Representative Executive Officer, President of High-Grade Metals Company, Deputy General Manager of Corporate Export Regulation Office, and Director of Hitachi Metals, Ltd
- Jan 2016 Vice President and Representative Executive Officer, General Manager of Technology, Research & Development Division, General Manager of Corporate Quality Assurance Division, and Director of Hitachi
- Metals, Ltd Apr 2017 Representative Executive Officer, President and Chief Executive Officer, Director (current position)

The Company determined that Mr. Akitoshi Hiraki will contribute to the strengthening of the decision-making functions of the Board of Directors and enhancing their effectiveness, by sharing the information of business execution divisions at the Board of Directors as a Board member and reflecting his abundant experience and in-depth knowledge obtained as a president of Hitachi Group companies and General Manager of the Company's business divisions, and since April 2015, as Vice President and Executive Officer, and since April 2017, as President and Chief Executive Officer responsible for the management of the Company; therefore, the Company appointed him as a Director

## Analysis and Evaluation of the Effectiveness of the Board of Directors

The Company conducted a survey of Directors regarding the overall effectiveness of the Board of Directors in fiscal 2016. The main items on the survey included the composition of the Board, decision-making process, level of contributions, and operation and support systems. At its meetings in May and June 2017, the Board of Directors carried out an analysis and evaluation based on the assessments and opinions of individual Directors obtained from the survey. As a result, it was deemed that the effectiveness of the entire Board of Directors has been

## Main Items Discussed by the Board of Directors in Fiscal 2016

- M&As, business restructuring, and reorganization of each business division
- Integration of the holding company in North America
- Transfer of the information systems business
- De-integration of the copper product and lead frame businesses
- Capital expenditure in key businesses • Introduction of innovative production lines
- for neodymium magnets
- Introduction of innovative production lines for ferrite magnets
- Construction of the Corporate Research Lab

### **Business Execution System**

Regarding business execution, the Board of Directors delegates a great deal of decision-making authority concerning business execution to Executive Officers to achieve prompt decisionmaking. With the aim of ensuring that Executive Officers execute their duties efficiently and in compliance with laws and regulations and the Articles of Incorporation, Executive Officers organize the Executive Committee. This committee holds

### Executive Officers (As of June 1, 2017)

Akitoshi Hiraki Representative Executive Officer President and Chief Executive Officer Overall Operations General Management

### Kenichi Nishiie

Representative Executive Officer Senior Vice President and Executive Officer In charge of Corporate Administration General Manager of Corporate Management Planning Division

### Hiroaki Nishioka

Executive Officer In charge of Corporate Administration Chief Financial Officer General Manager of Finance Division

### Masato Hasegawa

Vice President and Executive Officer In charge of Business President of Functional Components Company Deputy General Manager of Corporate Export Regulation Office

Ryouji Akada Executive Officer In charge of Business President of Magnetic Materials Company Deputy General Manager of Corporate Export Regulation Office

Masahiro Otsuka Executive Officer

In charge of Business Chairperson and President Hitachi Metals (China), Ltd.

## Representative Executive Officer

Executive Officer In charge of Corporate Administration and Sales and Marketing Deputy General Manager of Corporate Management Planning Division General Manager of Group Company Auditing Office

Katsuro Sasaka

Reasons for appointment

ensured, that Directors have more opportunities to acquire the information necessary to fulfill their roles, and that discussions regarding business supervision are actively carried out.

We will make use of these results in operations of the Board of Directors with the aim of increasing the awareness of our long-term vision and portfolio in discussions and making more gualitative improvements in supervisory functions to further enhance effectiveness in the future.

- Measures to achieve the Fiscal Year 2018 Medium-term Management Plan
- Report on the North America's business strategy
- Response to the Corporate Governance Code
- Implementation, interim reporting, and review of the evaluation of the effectiveness of the Board of Directors
- Measures to strengthen global compliance
- Roles and functions of the global regional headquarters
- Project to reinforce the "Basics and Ethics"

discussions on certain important management matters that impact on the Company or the Group, and Executive Officers with sufficient authority make decisions. The Company has adopted an internal company system based on the decision that such a system is a good fit for the particular nature of the Company, which engages in multiple businesses with diverse products and markets.

## Koji Sato

Executive Officer In charge of Business

President, Specialty Steel Company Deputy General Manager of Corporate Export Regulation Office

### Shigekazu Suwabe

Executive Officer

In charge of Corporate Administration and Technology

General Manager of Information Systems Division

General Manager of Corporate Quality Assurance Division

Deputy General Manager of Technology, Research & Development Division

### Naohiko Tamiya

Executive Officer

In charge of Corporate Administration General Manager of Human Resources &

General Administration Division

Chief Compliance Officer

### Eiji Nakano

Executive Officer In charge of Technology General Manager of Technology, Research & Development Division

### Tomoyuki Hatano

Executive Officer In charge of Business Director & President & CEO of Hitachi Metals America, Ltd.

### Kazuva Murakami

Executive Officer In charge of Business President of Cable Materials Company Deputy General Manager of Corporate Export Regulation Office

## Compensation for Directors and Executive Officers, etc.

The Policies Concerning the Determination of Compensation, etc., for Directors and Executive Officers state that "(1) Directors and Executive Officers assuming the management of the Company are compensated for executing management that enhances the Company's corporate value and benefits stakeholders such as shareholders by determining management policies from a long-term perspective, and formulating and executing medium-term management plans and annual business budgets; (2) To motivate Directors and Executive Officers to exercise their respective management capabilities, know-how, and skills to achieve satisfactory results, the compensation system shall reflect the Company's short-term and medium- to long-term business performance and appropriate compensation shall be paid for outstanding achievements; (3) Compensation paid by the Company consists of base compensation and a term-end bonus; and (4) To share interests with shareholders by holding treasury stock and thereby promote sustainable growth and the enhanced corporate value of the Company over the medium to long term, Directors and Executive Officers shall, as a general rule, contribute part of their compensation to the

officers' shareholding association and acquire treasury stock until such stock reaches a certain number. The acquired stock shall be held continuously during the terms of office of Directors and Executive Officers and, as a general rule, one year after retiring from their posts." The policy on base compensation is that it is to be "Determined individually in consideration of the degree of responsibility for Company management as a Director and/or Executive Officer and for the performance of duties utilizing their extensive experience, knowledge, insight, and specialized management skills, etc., acquired from past experience. To secure appropriate human resources for the positions of Director and Executive Officer, compensation levels should be comparable to those of other companies." The policy on a term-end bonus is that it is to be "Linked to the business performance of the Company."

The total amount of compensation, etc., for each category of Director or Executive Officer, the total amount of compensation, etc., by type, and the number of Directors and Executive Officers who received compensation, etc., are as indicated in the table below.

Compensation, etc., for Directors and Executive Officers

Director/Executive Officer category	Total amount of compensation, etc. (millions of yen)	Total amount of compensation, etc., by type (millions of yen)		Number of Directors and Executive Officers who
		Base compensation	Term-end bonus	received compensation, etc.
Directors (excluding Outside Directors)	67	61	6	4
Executive Officers	492	330	162	11
Outside Directors and Officers	49	43	6	6

Notes: Directors with concurrent post as Executive Officers are compensated as Executive Officers but not as Directors.

## Relationship with the Parent Company

In principle, the business operations and transactions of the Company are conducted on an autonomous basis and are independent of Hitachi, Ltd., the parent company, and its group companies. In the implementation of its business operations, however, and as a member of the Hitachi Group, the Company has a close collaborative relationship with Hitachi, Ltd. and its group companies through joint research and development and other initiatives. Based on the effective use of shared management resources, the Company aims to provide high-quality products and services.

As for personnel relationships with Hitachi, Ltd., one Director of that company also serves as a Director of the Company. By expressing opinions and voting at meetings of the Company's Board of Directors, Hitachi, Ltd. could influence management policies and other aspects of the Company. Nevertheless, the Company perceives that it is in a position to make independent management judgments. No Executive Officers of the Company who perform executive duties are also Directors or Executive Officers of Hitachi, Ltd.

The Company also conducts a range of transactions with Hitachi, Ltd. based on the Hitachi Group's pooling system. These include borrowing and lending as well as other activities. The Company remains convinced, however, that its business activities are not significantly dependent on transactions with Hitachi, Ltd. The Company has adopted a policy that regulates transactions with Hitachi, Ltd. so that they are carried out in a fair manner, based on market prices.

## Coordination among the Audit Committee, Accounting Auditor, and Internal Audit Division

The Audit Committee (1) receives explanations from the Accounting Auditor regarding audit implementation plans, and engages in consultation and adjustments when necessary; (2) receives audit result reports and engages in an exchange of opinions; and (3) in the event that the Accounting Auditor, during the course of executing its duties, discovers misconduct or material facts in violation of laws and regulations or the Articles of Incorporation regarding the execution of duties by Executive Officers, receives reports on these matters. The Audit Committee receives reports from the Internal Audit division on its audit implementation plans and regularly examines reports. Furthermore, to promote collaboration between the Internal Audit division and the Audit Committee in auditing, the committee can instruct the Internal Audit division to (1) conduct a special audit of certain divisions deemed to be

## Risk Management

With respect to risk management, each Executive Officer identifies and analyzes business risks including changes in political, economic, and social situations, currency fluctuations, rapid technological innovations, as well as changes in customer needs, examines measures against such risks, and reviews these measures whenever necessary through discussions at the Board of Directors, the Audit Committee, the Executive Committee, and other meeting bodies. In addition, each corporate administrative division has prepared internal rules, guidelines, etc., conducts education and enlightenment activities, preliminary checks, audits on business operations, etc., and cooperates with the relevant internal company's business divisions to avoid, prevent, and manage risks relating to compliance, antisocial forces, finance, procurement, the environment, disasters, guality, information management, export control, legal affairs, etc. Furthermore, with regard to business continuity plans (BCPs), the Company has not only prepared the plans but also implements business continuity management (BCM) that periodically and continually improves BCPs in response to changes in the business structure or risks. During the fiscal year under review, BCP training has been implemented jointly by domestic sites and overseas subsidiaries, and an investigation about risk management has been conducted with the aim of facilitating BCP promotion activities at overseas subsidiaries.

The main risks that could possibly impact the management performance and financial status of the Hitachi Metals Group are as follows:

## **Internal Controls**

## Internal Audit Organization

The Company has an Internal Auditing Office that is in charge of internal audits. This Office formulates annual audit implementation plans and audit policies, and regularly conducts audits regarding the status of business execution and management of each office and Group Company based on said plans and policies. Furthermore, it may conduct special audits when necessary, and issues recommendations for improving operations, etc. It also notifies the President and Chief Executive Officer and the Audit Committee of audit implementation plans in advance, and reports the audit results to them. If necessary, it also carries out audits in collaboration with individual divisions in charge of the environment, safety, and systems within the Company. required by the Audit Committee, and (2) decide on critical audit items in audits conducted by the Internal Audit division. Regarding matters required for the Audit Committee to execute its duties, as specified by the Board of Directors, the Internal Auditing Office of the Internal Audit division assists the execution of duties by the Audit Committee in accordance with the committee's instructions and orders. The Internal Audit division is also in charge of maintaining and verifying internal controls, and reports the status of internal controls to the Audit Committee. Corporate divisions, etc., other than the Internal Audit division, in charge of finances, compliance, risk, and other areas also play a certain role in the Company's internal controls, and report the status of the execution of their duties to the Audit Committee.

- Risks involving economic circumstances in the market, related to product demand
- Risks involving fluctuations in raw material prices
- Risks involving financing
- Risks involving fluctuations in exchange rates
- Risks involving fluctuations in securities prices
- Risks involving business expansion outside Japan
- Risks involving competitive advantage and the development and commercialization of new technologies and products
- Risks involving intellectual property rights
- Risks involving environmental regulations, etc.
- Risks involving product flaws and defects
- Risks involving legal and official regulations
- Risks involving earthquakes and other natural disasters, etc.
- Risks involving information security
- Risks involving pension payment liabilities
- Risks involving relations with the parent company
- Risks involving M&A
- Risks involving the Medium-term Management Plan